

Illinois Department of Commerce and Economic Opportunity

IEN Report for January

	January	CY08	FY08	HISTORICAL TO DATE	TOTALS 03-TO DATE
Total SBDC Network Customers Served	3,044	3,044	17,063	635,528	202,503
SBDC Customers Served (all activities)					
SBDC Clients Counseled: (One time)	971	971	3,539	177,599	32,781
SBDC Counseling Hours: (One time)	1,809	1,809	6,966	227,660	74,269
SBDC Clients Counseled: (Continuous)	466	466	2,717	97,105	25,824
SBDC Counseling Hours: (Continuous)	2,641	2,641	24,638	772,472	290,130
Total SBDC Clients Counseled:	1,437	1,437	6,256	274,704	58,605
Total SBDC Counseling Hours:	4,450	4,450	31,604	1,000,132	364,399
Average Hours Per Case:	3.10	3.10	5.05	3.64	6.22
SBDC Training Attendees:	976	976	6,940	291,969	104,007
Minority Clients Counseled: (all sessions)	431	431	1,782	43,243	15,225
Minority Training Attendees:	225	225	1,229	50,646	17,340
Women Clients Counseled: (all sessions)	477	477	2,427	77,654	21,916
Women Training Attendees:	409	409	2,733	114,986	38,100
Procurement Technical Assistance Centers					
PTAC Clients Counseled	278	278	1,182	10,782	9,438
Initial PTAC Counseling Sessions	46	46	295	17,606	3,077
All PTAC Counseling Sessions	509	509	3,803	39,987	32,118
Total PTAC Counseling Hours:	659	659	5,199	54,293	44,433
Average Hours Per Case:	2	2	4.40	5.04	4.71
Total PTAC Clients Trained:	307	307	2,390	33,525	20,434
Minority Businesses Counseled: (all sessions)	203	203	1,434	32,050	8,648
Women Businesses Counseled: (all sessions)	155	155	1,455	35,829	11,634
Economic Impact of Assistance Provided:					
SBDC Jobs Created:	228	228	2,785	63,894	17,264
SBDC Jobs Retained:	0	0	1,927	79,188	24,629
SBDC Total Loans Secured:	38	38	266	8,274	2,400
SBDC Loan Dollars Assisted: \$	\$4,087,982	\$4,087,982	\$35,622,118	\$1,394,498,815	\$437,508,723
SBDC Total Non Debt Financing:	43	43	292	3,386	2,742
SBDC Non Debt Financing: \$	\$3,472,350	\$3,472,350	\$30,933,222	\$305,891,220	\$228,181,019
SBDC New Business Starts:	15	15	168	9,593	1,973
SBDC Existing Business Expansions:	15	15	93	3,706	855
PTAC Jobs Created:	166	166	396	10,336	3,602
PTAC Jobs Retained:	187	187	2,229	31,653	10,374
PTAC Contracts Assisted:	231	231	1,351	43,366	12,238
PTAC Contract \$ Assisted:	\$115,033,456	\$115,033,456	\$488,885,466	\$5,462,331,494	\$2,722,968,394
ITC Sales Assisted: \$	\$3,120,500	\$3,120,500	\$48,633,000	\$941,226,635	\$538,298,309
NOC Sales Assisted: \$	\$0	\$0	\$13,368,000	\$329,648,900	\$228,348,731
First Stop:					
Start up Kits:	0	0	841	75,957	25,442
Regulatory / Assistance Information:	939	939	5,041	182,657	87,492
Office of Regulatory Assistance:					
Draft Regulations Reviewed:	33	33	193	8,853	1,944
Draft Regulations Commented On:	6	6	62	1,203	486
Environmental Assistance Program:					
Total Businesses Assisted:	6,523	6,523	7,129	120,696	14,008
Total Helpline Calls Received:	83	83	687	10,793	3,711

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Breakdown of Funding Sources

	January	CY08	FY08	HISTORICAL TOTALS TO DATE	TOTALS 03-TO DATE
International Trade Center Clients Served:					
ITC Clients Counseled:(One Time)	61	61	220	3,284	1,655
ITC Clients Counseled: (Continuous)	39	39	248	5,143	2,253
Total ITC Clients Counseled:	100	100	468	9,198	3,908
Total ITC Counseling Hours:	444	444	2,774	46,761	34,870
Average Hours Per Case	4	4	6		50
ITC Clients Trained:	13	13	317	11,314	4,013
Minority Clients Counseled: (all sessions)	14	14	47	511	400
Women Clients Counseled: (all sessions)	12	12	62	635	491
ITC Jobs Created	7	7	53	831	586
ITC Jobs Retained	116	116	247	2,206	1,210
Nafta Opportunity Trade Center Clients Served:					
NOC Clients Counseled:(One Time)	17	17	57	1,285	757
NOC Clients Counseled: (Continuous)	15	15	70	1,945	1,111
Total NOC Clients Counseled:	32	32	127	3,230	1,868
Total NOC Counseling Hours:	151	151	705	19,580	16,039
Average Hours Per Case	5	5	6		51
NOC Clients Trained:	0	0	10	4,725	3,511
Minority Clients Counseled: (all sessions)	2	2	5	128	101
Women Clients Counseled: (all sessions)	4	4	15	302	240
NOC Jobs Created	0	0	0	545	492
NOC Jobs Retained	0	0	2	2,056	1,600
SBDC Day Care Center Clients Served:					
Day Care Clients Counseled:(One time)	0	0	8	257	188
Day Care Clients Counseled: (Continuous)	0	0	4	161	90
Total Day Care Clients Counseled	0	0	12	418	278
Total Day Care Counseling Hours	0	0	80	1,327	874
Average Hours Per Case	0	0	7	3	8
Day Care Clients Trained	0	0	121	4,955	3,573
Minority Clients Counseled (all sessions)	0	0	7	241	163
Women Clients Counseled (all sessions)	0	0	8	361	227
Entrepreneurship Center Clients Served					
EC Clients Assisted	45	45	185	6,942	6,942
EC Clients # of Challenge Grants	4	4	37	562	562
EC Clients \$ Vallue of Challenge Grants	\$20,000	\$20,000	\$263,900	\$3,102,602	\$3,102,602
EC Clients Capital Leveraged	\$367,500	\$367,500	\$9,718,900	\$283,873,561	\$283,873,561
EC Clients Jobs Created	6	6	75	5,115	5,115
EC Clients Jobs Retained	0	0	36	5,858	5,858